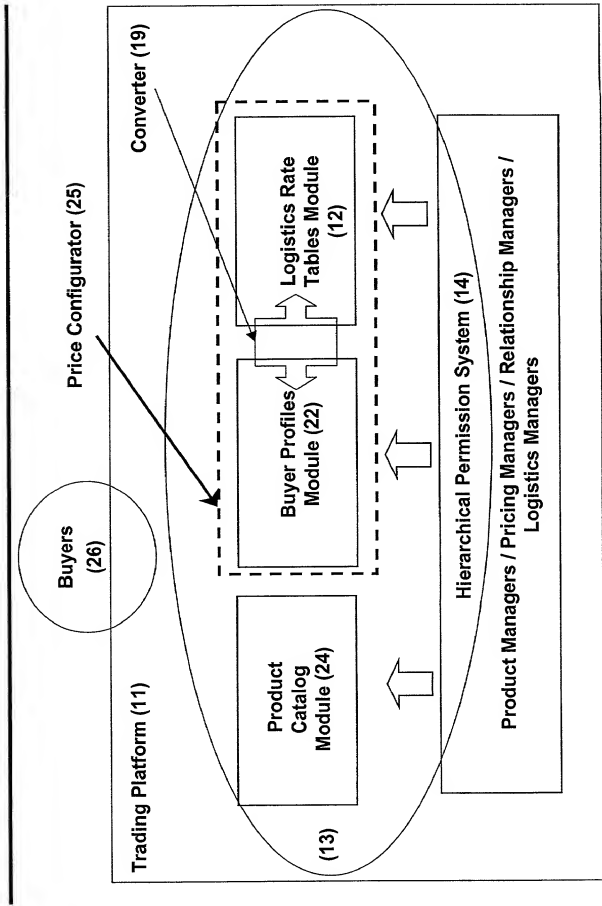


**Figure 1**



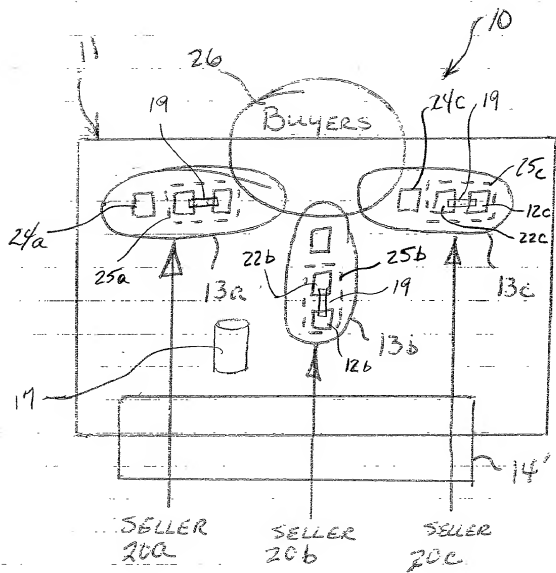


FIG. 2

One Possible Embodiment of PRMS Hierarchical Permission Tree

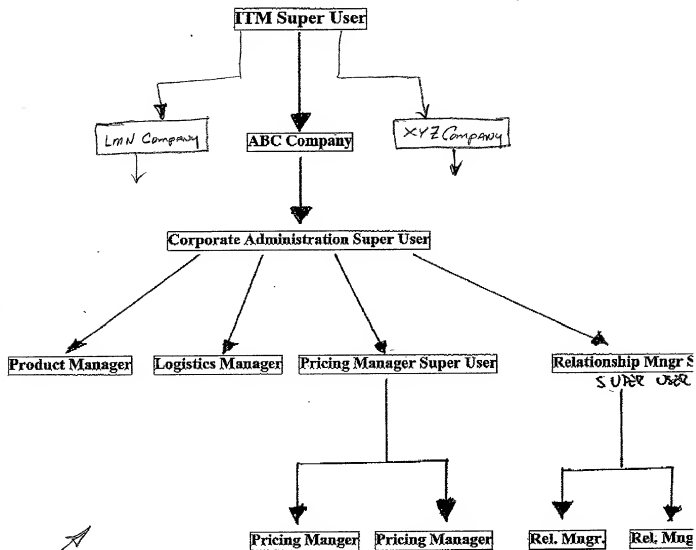


FIG. 3

Figure 4(A)

# PRICING MANAGER SUMMARY PAGE

International Trade Management - Microsoft Internet Explorer

http://192.168.111.34:7001/markets/mgmt/pricingmgr/OfferSummary.jsp?userid=103

PRICING MANAGER

ITEM Superuser Mar 29, 2001

OFFER SUMMARY

1 - 3 of 3

| View      | Quantity   | Product Name                       | Unit Quantity | Price Range   |
|-----------|------------|------------------------------------|---------------|---------------|
| More Info | 84,000 lbs | Bone-In Hens (Age) 20 TO 26 HO     |               | \$ 02 - \$ 04 |
| More Info | 84,000 lbs | Boneless 19435, 1953 & 1963 Tender |               | \$ 02 - \$ 04 |
| More Info | 84,000 lbs | Boneless 19435, 1953 & 1963 Tender |               | \$ 02 - \$ 04 |

Go to 1 - 3

ITM

## RELATIONSHIP MANAGER TRADING/NEGOTIATION SCREEN

[illegible]

Figure 4(C)

BUYER SCREEN WITH OFFER DETAIL

International Trade Management - Microsoft Internet Explorer

http://192.168.111.34/7001/marketplace/buyer/OffersByCompany.jsp?\_BeandID=196489608Rep\_0\_14=submit

USCB MGMT OFFER MGMT LOGISTICS Bill Johnson Apr 2, 2001

OFFERS BY COMPANY 1 - 1 of 1

| Company           | Seller     | Phone          | # of Offers | Quantity |
|-------------------|------------|----------------|-------------|----------|
| Foods Corporation | John Smith | (404) 442-7702 | 4           | 166,000  |

| Product                             | Plant        | Ship To    | Expires    | Action      |
|-------------------------------------|--------------|------------|------------|-------------|
| Boneless Butts 4 TO 8 Always Tender | 1994-Fremont | Cincinnati | 2001-04-14 | View Detail |

| Current  | Price  | Ships     | Offer Type | Quantity | Action |
|--|--------|-----------|------------|----------|--------|
| Offer  | 0.0764 | 34/13/200 | Quoted     | 12,000   | Accept |
| ★ Bid  | 0.08   | 04/03/200 | First      | 12,000   | Cancel |
| <input type="checkbox"/> Needs to be Offered<br><input type="checkbox"/> |        |           |            |          |        |

|                                       |              |            |            |             |
|---------------------------------------|--------------|------------|------------|-------------|
| ○ Boneless Butts 4 TO 8 Always Tender | 1994-Fremont | Cincinnati | 2001-04-14 | View Detail |
| ○ Bone-In Hams (5) 12 TO 20 Lbs       | 1994-Fremont | Cincinnati | 2001-04-14 | View Detail |
| ○ Bone-In Hams (5) 20 TO 25 Lbs       | 1994-Fremont | Cincinnati | 2001-04-14 | View Detail |

Go to 1 - 1

ITM

Done Internet

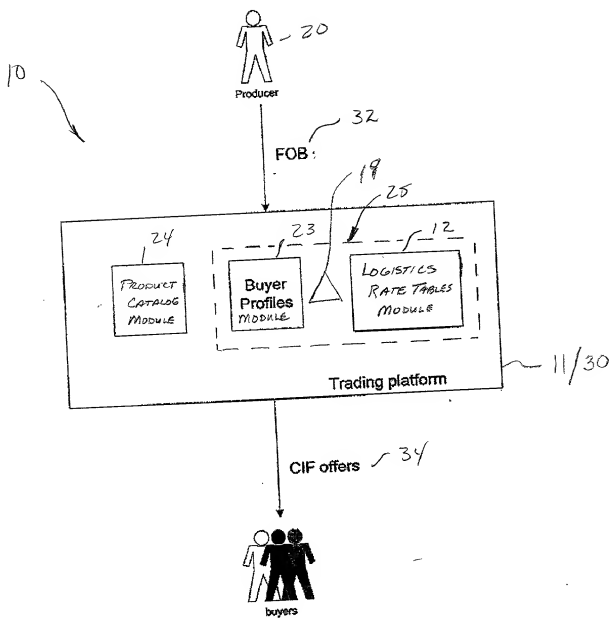


FIG. 5

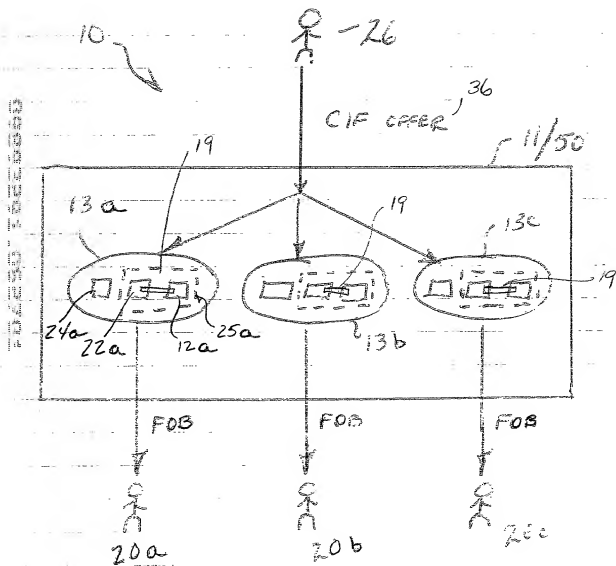
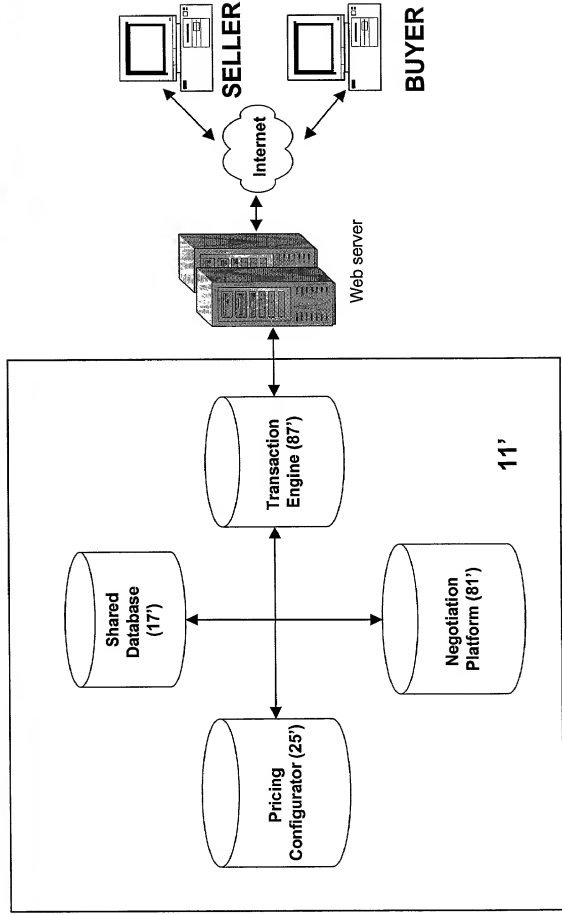


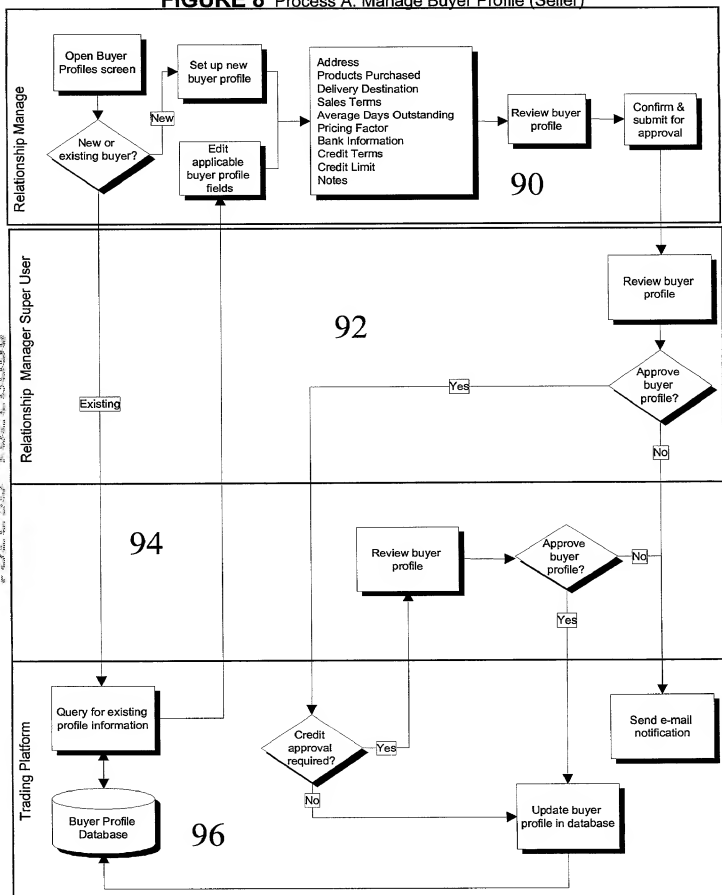
Fig. 6



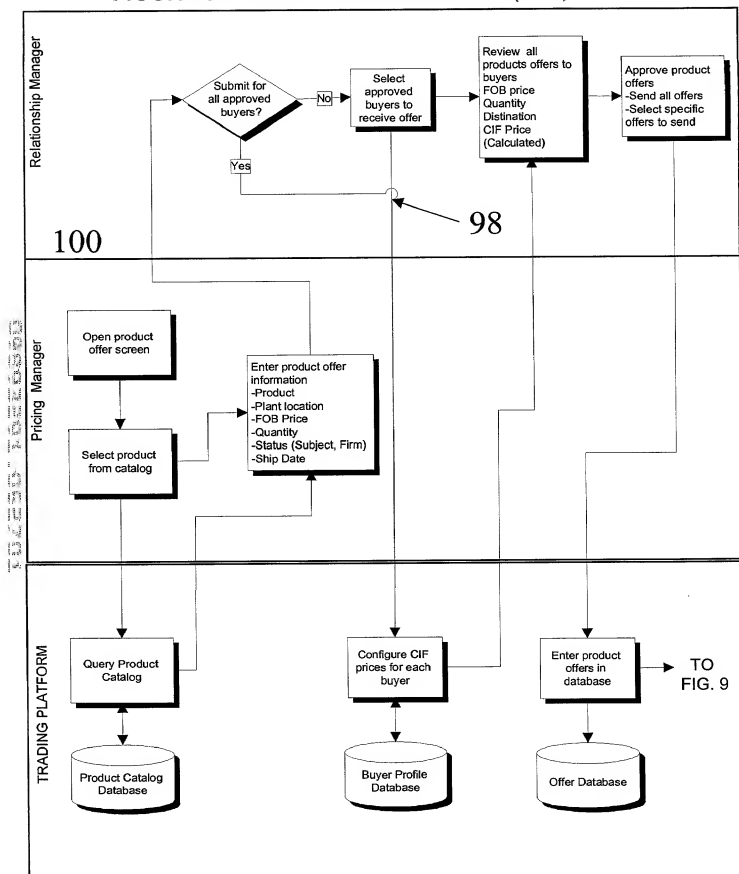
Fig. 7



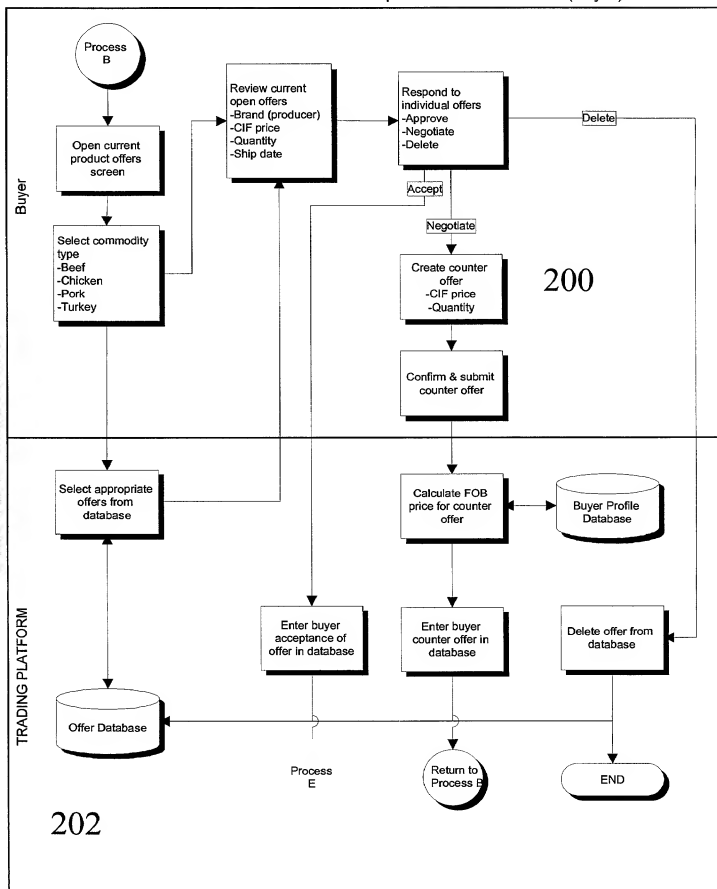
**FIGURE 8** Process A: Manage Buyer Profile (Seller)



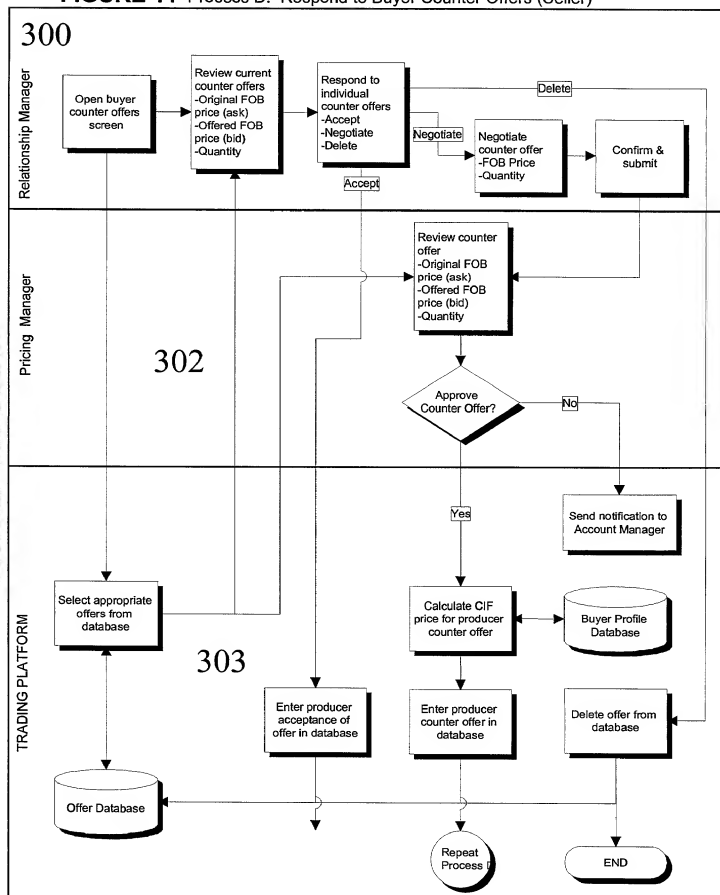
**FIGURE 9** Process B: Generate Product Offers (Seller)



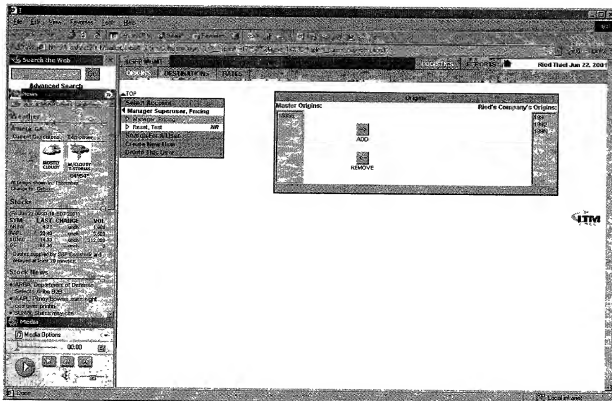
**FIGURE 10** Process C: Respond To Product Offers (Buyer)



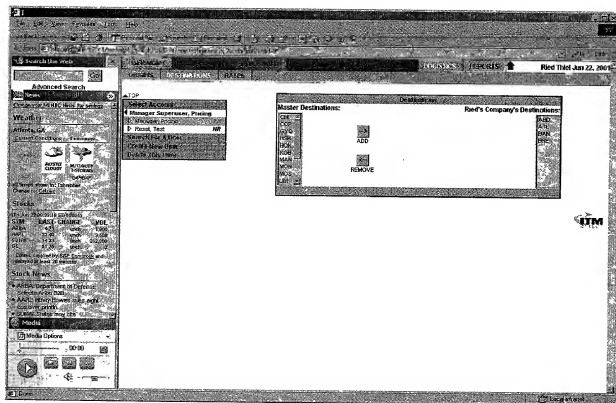
**FIGURE 11** Process D: Respond to Buyer Counter Offers (Seller)



### SCREEN SHOT OF LOGISTICS RATE ORIGINS



### LOGISTICS DESTINATION MANAGEMENT SCREEN SHOT



**FIGURE 14**

**LOGISTICS RATE DETAIL**

Search the web:



FIGURE 15

SCREEN SHOT OF CATALOG MANAGEMENT FUNCTIONALITY,  
AND PRODUCT CREATION UNDER THE ESTABLISHED TAXONOMY

International Trade Management - Microsoft Internet Explorer

http://192.168.111.34/7001/marketplace/productmgmt/ConfirmProduct.jsp?\_SearchID=28620417

CATALOG MGMT LOGISTICS ITM Superuser Mar 28, 2001

CREATE PRODUCT

Steps to Create Product:  
1. Select Category  
2. General Attributes  
3. Custom Attributes  
4. Add Product Rating  
5. Review & Submit

Review & Submit for Bone-in (legs) Most Similar to Base ADDRESS 1213  
General Attributes  
Size (in lbs): 20 TO 28  
Packing: cartons  
Condition: Fresh  
Grade/Quality: Select  
Custom Attributes  
Trim: 1/8" to 1/4"

Product Notes  
This is a standard product for the ITM system. 100% 100% and 100% See picture at www.itm.com

Submit Cancel

FIG. 16

# BUYER PROFILE

International Trade Management - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://192.168.111.34/7002/marketplace/relationshipmgmt/EditProfile.jsp

USER: JSMITH RELATIONSHIP MGMT BUYER PROFILES John Smith Mar 30, 2001

### Customer Profile

|                       |  |                          |  |
|-----------------------|--|--------------------------|--|
| Name: Mr. Johnson     |  | Company: The Kn Company  |  |
| Phone: 314-455-9277   |  | E-mail: kn@kncompany.com |  |
| Nat. Mgr.: John Smith |  | Assign: Yes No           |  |
| Alternate: John Smith |  | Status: Active Inactive  |  |
|                       |  | Auto Submit: Yes No      |  |

### Shipping

|                      |                         |                               |                      |
|----------------------|-------------------------|-------------------------------|----------------------|
| Term: CF             | Destination: Cincinnati | Acceptable Weight: 42,000 lbs | Office Units: Pounds |
| Ship Notes: Add Text |                         |                               |                      |

### Credit

|                           |                         |
|---------------------------|-------------------------|
| Credit Terms: Sight Draft | Credit Limit: \$2,000   |
| Credit Notes: Add Text    |                         |
| Unique Price Factor: 0.0  | Pricing Notes: Add Text |

### Product

|                                |  |                          |  |
|--------------------------------|--|--------------------------|--|
| Select Category: Home in legs  | Product Catalog: Bone-41 Home (legs) 20 TO 26 HOMEEL | Add Product: Add Product | Products in Profile: Boneless Bone 6 TO 10 Always Tender Boneless Butts 4 TO 8 Always Tender |
| Remove Product: Remove Product |  |                          |  |